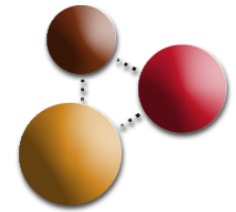


Welcome!

As a TEM solutions provider for more than 17 years, we have a responsibility to stay informed of the latest trends, topics and technology. We also have a responsibility to share this information with our clients, since greater financial and operational intelligence leads to better decision making when it comes to choosing the TEM solutions that are right for *you*.

To that end, we are providing these newsletters on a quarterly basis to keep you apprised of the latest industry trends. Each issue will contain information that will assist you in making the best TEM decisions. Quite simply, **informed decisions are better decisions.**



Clearview Software Launched and Lauded

Visicom recently launched Clearview™, its proprietary, world-class software tool that offers clients greater visibility and control over their telecommunications expenses – and already it's being praised for its many benefits!

Named for what it does – provide a *clear view* into telecom expense and spend – Clearview™ features customizable reporting, a user-friendly dashboard and a high level of security. Users can view TEM activity through a client web portal that allows them access to four areas of telecom inventory and billing: Audit Services, Inventory Control, Order Fulfillment and Invoice Payment.

Click here to learn more about how Clearview™ can help your organization gain greater control. To request a demo, call **1-800-467-7226** or e-mail **sales@visicomcorp.com**.



Questions About Flat Rate Plans?

Whenever wireless carriers release new plans, there seems to be an immediate attraction to them. But **deeper analysis of the plans is needed** to determine if they provide real value to the enterprise.

What we have found with flat rate plans is that they don't present a cure-all for any organization. They're most appropriate for a narrow market of high end users. And, while there is some value to the high end users, the best value overall is still achieved through effective pooling. As with other offerings such as the "pay as you go" plan, flat rate plans provide the most value only in combination with other available plans.

In other words, to effectively optimize your organization's wireless voice usage, you should mix all available plans in appropriate proportions in order to achieve the lowest cost per minute. Feel free to contact Visicom with any questions or for help determining which plans best suit your needs. In the meantime, **click here to receive our free Wireless Policy Template.**



Receive Your Free Report and Bluetooth Headphones

Day by day, wireless communication services grow increasingly complex. With the convergence of voice and data comes confusion over a wide breadth of issues. How are we using these new devices? What are we being billed for? Are we on the most cost effective plans? Is my organization getting the best deal? Can I really support end users with all of the devices now in use? **Is there a better way to achieve the results we're looking for?**

Achieve greater understanding of how wireless voice and data use impacts your organization and employees. **Sign up to receive Visicom's free Customized Wireless Benchmark Report.** It specifically addresses some of the most perplexing questions you have about wireless voice and data communications. **Act now to be eligible to receive the Motorola MOTOROKR™ S9 Bluetooth™ Active Stereo Headphones as our gift!** **Click here** for more details.

